DONN PEARLMAN

P.O. BOX 750
SKOKIE, IL. 60076
Phone 312-679-5723

October 25, 1989

Mr. Eric P. Newman
P.O. Box 14020
St. Louis, Missouri 63178

Dear Eric,

I am writing to you in your capacity (certainly not diminished) as an official of the American Numismatic Society.

Recently, I was re-reading (yes, as you earlier noted, at least one ANA Governor can read) the excellent ANS fund-raising booklet. One of the last pages listed available endowments where, for an appropriate donation, one could have something named in one's honor at the ANS. Two particular items caught my attention, and that's why I am writing.

Can I still get the official ELEVATOR named for me for a donation of $50,000 or the official CLOAKROOM for only $10,000?

It's rather touching to think my numismatic legacy could be the confined area where strangers stare straight ahead at the elevator door rather than talk to each other, or that a plaque with my name would keep company with snow-covered galoshes and rain-drenched topcoats.

Perhaps our friends in Colorado Springs could learn from the enterprising ANS fund-raising. Imagine such innovative ANA endowments as the New England Rare Coin Galleries Trash Dumpster, the Juan Suros Burlgar Alarm System, or the Grover Criswell Dumbwaiter.

Wonder if Jim Halperin or David Hall have considered these money-making concepts?

Best wishes.

Sincerely,

Donn

Mr. Donn Pearlman

[redacted]

July 17, 1991

Dear Donn:

It was very nice of you to congratulate me on my unexpected medal from the Royal Numismatic Society and I thank you.

The impact of your service for ANA benefits everyone and keeps all of us smiling as well.

I'll see you in Chicago.

Sincerely,

Eric P. Newman

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

August 23, 1991

Mr. Donn Pearlman
P. O. Box 750
Skokie, IL 60076

Dear Donn:

I am submitting my complaint to you as a governor of ANA. Your great performances to entertain your audiences at the ANA convention resulted in so many funny remarks that I can't remember the one I want to repeat. Please advise how you combined auction sale and shill into a "funny." Did the English shilling come from such action?

It was great seeing you.

Sincerely,

Eric P. Newman

EPN:bv

AmericanNumismatic
ASSOCIATION

Donn Pearlman
Governor
P.O. Box 750
Skokie, IL 60076
Phone: (708) 679-5723

July 11, 1992

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Missouri 63105

Dear Mr. Newman:

It has come to my attention that you have received yet another numismatic-related honor; to wit, a well-deserved commendation from the Commonwealth of Virginia for outstanding research on the Colonial Virginia copper halfpenny.

Mr. Newman, I must, however, protest.

I have calculated that at the present rate of accolades and authorship being accumulated and composed by you and Q. David Bowers that within two years there will be absolutely no honors, awards, or numismatic reference book and manuscript titles available for anyone else.

You obviously have too much unsupervised activity time.

To give other people a fair chance to compete, I recommend you seek a seat on the ANA Board of Governors. Once elected, the ridiculous amount of time you will be required to spend fighting petty political squabbles, pondering financial statements, and writing committee reports that later will be totally ignored by the rest of the Board will either discourage or outright prevent you from being able to produce additional numismatic scholarship.

If I am unable to convince you to (again) seek elected office, then I will have no other choice but to offer my sincere congratulations on the recognition you received recently from Virginia, and to add that I look forward to seeing you next month in Orlando at the ANA convention.

Best wishes,

Donn Pearlman

Donn Pearlman

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

Donn Pearlman
P.O. Box 750
Skokie, IL 60076

July 14, 1992

Dear Donn:

Your July 11, 1992 letter of protest indicates that I have too much unsupervised time and from your gubernatorial experience you offer an elective remedy.

However the Constitution of the United States prohibits cruel and unusual punishment for alleged crimes such as restraint of research competition. Service as a member of Board of Governors of ANA might be construed to be cruel and unusual punishment and thus unconstitutional. No one listens to me now and I would be hard pressed to find a way to lower my negative rating by such service.

I published the Virginia research in 1956 and it was very kind of the Virginia Assembly to acknowledge it in 1992. You can appreciate the timeliness of politcal action.

Thank you for your good wishes. I'll thank you again in Orlando.

Cordially,

Eric

Eric P. Newman

Founder
Pearlman

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

James Taylor
American Numismatic Association
818 North Cascade Ave
Colorado Springs, CO 80903-3279

November 11, 1992

Dear Jim:

It was kind of you to ask me to be keynote speaker for the ANA Summer Conference in July 1993. It is something I enjoyed doing long ago and if you have 150 in attendance none of them would have heard me or if they did would remember what I said. I will be pleased to do it, subject to contingencies such as health, interfering travel adventures and a sufficiently large attendance. If these conditions are too burdensome please feel free to select another person and I will be happier. Write me next spring to remind me if I am to do it.

As to your not paying anything toward my travel expenses I am amused. I will gladly pay them. I cannot refrain from referring you to your Governor Don Pearlman's letter in the current Coin World indicating that the travel, hotel and other expenses for the entire ANA Board are being paid by ANA so the Board can talk in New York City about how little the return is on the ANA endowment.

Keep on doing your many fine educational projects.

Sincerely,

Eric

Eric P. Newman

cc: Don Pearlman

Nov. 16, 1992

Dear Eric,

I'm glad you detected the subtle irony in my mild-mannered letter about ANA expenditures. I'm on the verge of starting a campaign to oust all the incumbants (including me) from the Board of Governors next year. I'm still thinking about it -- and the possible positive and negative implications.

Best wishes,

Donn

Donn Pearlman

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

Donn Pearlman
P.O. Box 750
Skokie, IL 60076

June 15, 1993

Re: ANA Consumer Protection Committee

Dear Donn:

Your June 7, 1993 request is easy for me to answer.

Please have the ANA member who asked to have the Board modify or rewrite the brochure to submit suggested modifications. Then send out the suggestions to us.

If the Consumer Alert is rewritten I would add obvious simple words to the effect that those who sell coins as a business are doing so to make a profit; therefore they must sell items at a price which is higher than the price they will buy them for. Covering their advertising and office costs should be expected before their profit is calculated. This makes it unrealistic to expect them to buy back coins at the same price as they sell them unless the market prices rises sufficiently by a later date.

Please grade this suggestion on a scale of 1 to 65 and then reduce its grade to cover wear after a board submittal.

Your friend,

Eric

Eric P. Newman

AmericanNumismatic
ASSOCIATION

Donn Pearlman
P.O. Box 750
Skokie, IL 60076
708/679-5723

Eric, I'd appreciate your thoughts on this.
Thanks,
Donn

To: CONSUMER PROTECTION COMMITTEE (Kenneth E. Bressett, Bernard Rome, Scott Travers)
PUBLICATIONS COMMITTEE (Roger Boye, Bressett, Eric P. Newman, Edward C. Rochette)
AND OTHERS (William Atkinson, Bill Fivaz, Bob Leonard, Ed Reiter, Howard W. Ribbentrop, Dick Wagner)
Date: June 7, 1993

ANA President Rochette has asked the Consumer Protection and the Publications committees to consider a matter recently brought before the ANA Board. In order to also obtain additional comments and suggestions, I am taking the liberty of asking to paticipate six other individuals who have previously expressed various noteworthy comments and suggestions regarding consumer protection matters.

Accompanying this memo is a copy of the 1988 FTC/ANA pamphlet, Consumer Alert -- Investing in Rare Coins. About 100,000 copies have been distributed to the general public.

An ANA member recently asked the Board to consider modifying and rewriting the pamphlet. He believes it is outdated because conditions in the numismatic marketplace have changed.

Personally, I believe the information in the pamphlet remains sound. In fact, while doing research late last year I discovered the following information: "The FTC estimates that telemarketing fraud of all kinds cost American consumers $1-billion the past year. Since the mid-1980s, fraudulent telemarketing schemes involving rare coins totaled hundreds of millions of dollars."

Of course, the pamphlet is not just aimed at telemarketers.

I would appreciate any written comments you have regarding the Consumer Alert brochure; whether it should re re-written or somehow modified, or whether we should try to distribute another 100,000 as is. Based on your responses, I will present my report and recommendations to the ANA Board next month in Baltimore.

Sincerely,

Donn

Donn Pearlman
Chairman, ANA Consumer Protection & Publication Committees

AmericanNumismatic
ASSOCIATION
Chartered by Congress

Donn Pearlman
P.O. Box 750
Skokie, IL 60076
(708) 679-5723

July 3, 1994

Dear Eric,

a quick note to say, "Congratulations!," on yet another impressive numismatic milestone: 50 years in the ANS.

I look forward to seeing you in Detroit.

Best wishes,

Donn

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

Mr. Donn Pearlman
Minkus & Dunne
Suite 1915
150 South Wacker Dr.
Chicago, IL 60606

May 8, 2000

Dear Donn:

For your next summary of numismatic bloopers you may wish to include the title to George Fuld's Numismatic Theatre presentation at the ANA Convention in Philadelphia on Aug 12, 2000 according to the enclosed announcement.

It seems crudely commercial to have funeral medals made while the honoree is still living as it might be construed to encourage a prompt departure. Since they are early medals that is even worse.

Don't worry about not reading the research paper I previously sent. It was proper for you to return it.

Thrive,

Eric P. Newman

P.S. Don't let us call attention to the title. It is comic relief.